

Two Connecticut Association Leaders Win National Recognition



L-R HBRA Central CT V.P. of Operations Sheila Leach, NAHB 2nd Vice Chairman Greg Ugalde, HBRACT Director of Admin & Events Joanne Hoerner & HBRA Central CT CEO Eric Person.

In late August, 700 association executive officers and staff from around the country gathered in Denver, Colorado for their annual conference, and two Connecticut executive officers were recognized for outstanding leadership and achievement.



Eric Person Elected EOC President

Having won national recognition as 2015 Executive Officer of the Year, this year, HBRA of Central CT CEO, Eric Person, was elected EOC (Executive Officer Council) President at this meeting, and he will be installed in Orlando at the 2018 IBS.



Central CT HBRA V.P. Sheila Leach accepting a Development Award for their Code Road Show.



Gina Calabro Honored as New EO of the Year

Gina Calabro, has been a dynamo since joining the association as its executive officer in 2015. Within one year, she had increased membership by 50 percent. The following year, membership increased by an additional 70 percent, with retention at an amazing 83 percent! She has breathed new life into a dormant Associates Council, whose 11 members have taken on a number of creative projects, which have added great value to the association. Last year, Gina's digital news magazine, Building Connections, was recognized with a state HOBI Award.

Gina's most ambitious venture to date, the 1st Fairfield County HBRA Luxury Home Tour, was a resounding success - branding the association, increasing public awareness of its builder and supplier members, and raising \$4,000 for charity. (See summer issue Cover Story)

In June of this year, at their Annual Meeting and Awards Gala, the Fairfield County HBRA recognized Gina's talent, passion and commitment, with the President's Choice Award.



Gina accepting President's Choice award from HBRA Fairfield County President Chris Steiner

It is truly an honor that you have been recognized beyond the borders of the HBRA of Fairfield County. Your commitment and dedication to the HBRA, as Executive Officer, is particularly evident and genuinely appreciated by the members of our Association. However, now your special talents have been saluted by your peers.

– Steven Roth, Chairman Fairfield County HBRA Associates Council



At the time of the conference, Gina was at home recovering from surgery, but her two daughters, Alaina and Victoria, who live in Denver, attended the awards luncheon, and were thrilled and very proud to accept their mother's award. ■