

NAHB Elects CT Builder Greg Ugalde 2019 Chairman

February 21, 2019



Members of the National Association of Home Builders (NAHB) elected four senior officers to top leadership positions within the federation during the association's International Builders' Show in Las Vegas February 19-21.

With more than 700 affiliated state and local home builders associations and more than 140,000 members across the country, NAHB represents the interests of the nation's housing professionals through advocacy, education and research.

Taking the helm as NAHB's Chairman of the Board this year is our own Greg Ugalde, CGP, GMB, a Connecticut builder and developer with more than 25 years of experience in the industry. Greg is president and chief legal officer of Torrington-based T&M Building Co., Inc., one of the largest home builders in the state. T&M Homes has built more than 3,500 new single-family attached and detached homes in over 40 Connecticut communities.

"I am proud to be a Connecticut builder and developer. Members hailing from Connecticut have made many meaningful contributions to the national NAHB federation over the years. A very meaningful example: Our members in Connecticut lead the federation in per capita donations to BUILD-PAC year after year.

As I prepare to assume the NAHB chairmanship, I am humbled and proud to be the first person from Area 1 to fulfill this role. I am equally proud of our national federation and its long tradition of supporting our industry. As a senior officer, I have had the opportunity to learn about major housing concerns in depth, and to see how our federation comes together to address these issues. My



Greg & Mary Jane Ugalde with U.S. Rep Jahana Hayes, CT 5th District

focus and theme for the year, as we prepare for this election cycle is HOUSING AFFORDABILITY!

Burdensome and ineffective regulations that unnecessarily drive up housing costs hurt buyers, builders, developers, remodelers, suppliers, and our entire industry. NAHB makes sure that regulators and legislators understand the harm of overregulation and helps to ensure mandates are reasonable and cost-effective. Our grassroots activity is very strong; NAHB advocacy is highly visible not only in Washington but in state houses and legislative offices throughout our country.

Workforce development is also a top NAHB concern, and the federation is working hard to bring more workers into the home building sector. NAHB has a philanthropic arm — the National Housing Endowment — that enhances residential construction training. Plus, we have a growing Student Chapters program, a Skilled Labor fund and other resources to get students thinking about building careers. Not to mention, our workforce development affiliate, HBI, provides training through many nationwide programs.

My participation in the local, state and national levels of NAHB has shown me how these three tiers work hand-in-hand on issues such as regulation and workforce training. It has also shown me the invaluable support the federation provides to building professionals, who have the greatest responsibility of all: providing safe, comfortable homes for American families across the economic spectrum.



NAHB Chairman Greg Ugalde at State of the Union address

Greg's new position as leader of the nation's builders gives Connecticut and its home building industry the ability to have our voices and issues heard as never before. Contact Greg at: Greg.Ugalde@TandM.com

As NAHB chairman, I will be a strong advocate for everyone involved in home building — here in Connecticut and in cities and towns throughout our country.

– Greg Ugalde

Chris Nelson Elected Chairman & President HBRA of CT



Chris Nelson is sworn into office by Greg Ugalde

On January 22, 2019, at the state Board of Directors meeting, Chris Nelson, Nelson Construction was sworn in by incoming NAHB Chairman Greg Ugalde, as 2019-2020 Chairman of the Board and President of the HBRA of Connecticut.

Chris is a builder and developer of sustainable single family homes, condominiums and rental communities in the Farmington Valley. Nelson Construction and Landworks have won the top state award, *Community of the Year*, for communities in Farmington and in Simsbury. The 2019-2020 Senior Officers are Eric Santini Jr. Vice-President and David Preka, Treasurer.

In appreciation for his generous and committed service to the HBRA of CT as Chairman and President, the association presented Pete with a framed montage of memories, a gift certificate to Gabriel's restaurant tin Old Greenwich and a plaque commemorating his year as leader of the association.



Chris Nelson shaking hands with Pete Fusaro as Pete passes on the gavel.



BUILD PAC Trustee and Fiano Family Classic co-chair, George LaCava reported that \$56,700 was raised in Connecticut in 2018. Ninety percent of this was contributed by just 31 people or 4% of membership. There were four Capital Club members at \$5,000 each, two Platinum members at \$2,500 and 25 Gold Key members at \$1,000 each. George presented a splitback check for \$22,400 to the HBRA for Connecticut's share of this money.

THANK YOU George LaCava and to the 31 contributors to NAHB BUILD-PAC!

This will be a very exciting year for Connecticut, as Greg Ugalde takes over as Chairman of NAHB. Greg is looking forward to an amazing year of achievement for the NAHB and he has asked George LaCava to chair the NAHB Planning Committee. This is a small committee of five people, plus one non-voting state EO and one non-voting local EO. Eric Person will be the local EO on the committee. George and members of his committee will serve as top level advisors to the NAHB Chairman and Senior Officers. This is the committee that came up with the new membership model currently being piloted at NAHB.



L-R Build Pac Golf Committee Frank Sanford, Joanne Carroll, co-chairman Bill Ferrigno, Chairman George LaCava, Bob Wiedenmann, Greg Ugalde, Anthony DeRosa & Pete Fusaro

In honor of the incoming President and 2019 board of directors, a reception was held at Harry's Sports Bar & Grille after the board meeting.



Tony Denorfria, Propane Pete Battaglio & Eric Santini



Liz Koiva, Jim Perras & HBRA Treasurer, Dave Preka